

Director of Land

Goodnight Midstream provides professional fluids management services to oil and gas producers. The Company owns and operates an extensive network of water gathering pipelines and salt water disposal wells focused on gathering and disposing of produced saltwater. Goodnight's midstream approach minimizes environmental impact and improves health and safety while lowering lease operating expense and improving reliability for our customers.

Job Summary

This position will report to the Chief Operating Officer, and will work closely with the Business Development, Operations and Engineering project teams, to secure ROW acquisition and oversee other Land related activities for Goodnight Midstream. The Director of Land will lead our land team, coordinate ROW acquisition, interface with third party land brokers, and represent Goodnight Midstream during meetings with landowners, regulatory agencies, and customers.

Responsibilities

- Manage and direct an internal Land organization, currently having two Land Managers and one GIS Technician.
- Establish effective and cost-efficient relationships with Brokers, to maximize value to Goodnight and minimize cost, while assuring work is completed timely, in order to achieve project schedules and commitments.
- Oversee all land aspects of a project, and support Operations and Engineering staff on all land related issues (e.g. plan and coordinate with the team on Surface Use Agreements, ROW, permit(s), and easements.)
- Manage the negotiations process of all ROW agreements, including SUA(s), Pipeline ROW, Road access(s), above ground appurtenances, railroad permits, and Power Line ROW.
- Lead the efforts on obtaining any/all permits: Well permits, road permits, railroad crossing permits, and boring permits.
- Interface with the Commercial Team, Legal, Engineering and Operations with regards to project development, project timelines, and achieving execution to meet commercial commitments.
- Manage resources and timelines in order to deliver the Project Team with land-related construction releases based on project requirements and commitments.
- Utilize and support CLSLink as the corporate Land software tool to track all Rights of Way, Fee properties, Rentals, and permits.
- Coordinate reports and land information flow with, and for, the Company, to track on a project by project basis.
- Coordinate and direct the efforts of Field Land men, Land Techs, and brokers, throughout the various phases of project(s), providing survey(s) and plat(s) to the team in a timely manner.
- Provide oversight to ensure consistent standards and practices are achieved in the delivery of land services for the assigned region.
- Ensure appropriate documentation recording with Counties.
- Perform day-to-day assignments, including process lease agreements, title examinations, abstracting, negotiations with landowners and company records and payments.
- Conduct on-going vendor review and management to ensure the Company is utilizing the most effective and beneficial resources (i.e., brokers, vendors, and contractors).
- Provide weekly status reports by region and project.
- Manage requests by Operations, Commercial and other internal and external organizations for GIS mapping services, as needed.
- Interface with State One-Call agencies, specifically to download pipeline databases for one call management.
- Other land related projects and tasks may be assigned, as needed.

Education and Experience:

Ideal candidate will possess a minimum of 7-10 years of related experience. At least 2-4 years of experience with surface in the Permian region is needed. Previous supervisory experience is needed. This

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position requires a Bachelor's degree (B.A) in Geology, Land Management, Business Administration or equivalent; or an equivalent combination of education and experience. Flexibility regarding day travel, as well as the ability to work remotely is required. Must be highly proficient with Microsoft Office programs. Preferably a member of the AAPL and familiar with Bakken and Permian Basin activities.

This position requires a motivated and organized self-starter, who can manage his or her time efficiently and wisely. Candidate must possess strong computer skills and be comfortable working with various technology platforms. Candidate must possess strong negotiation, organizational, communication, problem-solving, and leadership skills. Must possess a strong work ethic, ability to manage multiple projects simultaneously and meet deadlines. Ability to blend with a team and foster trust is key to the success of the position. The ideal candidate must possess the ability to convey vision, strategy or other complex information effectively, with the ability to influence and drive results.

This position requires a valid driver's license and a clean driving record.

Working Environment/Physical Requirements:

Working conditions are normal for an office environment. This position must be able to move around the office 20% of the time; This position constantly operates computers, phones, printers and other office productivity machines (e.g., fax machine, copier, printer, etc.). Occasional lifting required up to 10 lbs. This position requires frequent communication and exchange of information verbally and in writing.

This position will require some (up to 30%) travel to our field locations and offices, within the US.