

# Goodnight Midstream Expands Team to Support Growth Initiatives Targeting Texas and New Mexico Markets

DALLAS, Texas – September 12, 2016 – Goodnight Midstream, LLC, the professional fluids management company, today announced key additions to its team to support its growth initiatives in Texas and New Mexico. Goodnight Midstream designs, builds and operates reliable, high-quality salt water disposal solutions to cost-effectively transport produced water via pipeline from the well site to the company's advanced disposal facilities.

Coby Washburn joined Goodnight Midstream in the newly created position of Vice President of Business Development and will focus his efforts on the Texas and New Mexico markets. Mr. Washburn served most recently as Vice President of Commercial and Business Development at Energy Transfer Partners (ETP). At ETP, he led the mid-continental region's business development efforts with accountability for its financial performance. Prior to Energy Transfer, Mr. Washburn served as Vice President of Business Development at Regency Energy Partners where he worked on acquisitions totaling more than \$7 billion.

"Coby's extensive experience providing midstream solutions for Permian and Mid-Continent producers makes him the ideal person to lead us into Texas and New Mexico," said Patrick Walker, Chief Executive Officer. "Coby is a growth and expansion specialist. He understands the unique value proposition offered by our professionally managed, long-term and reliable water management and disposal solutions for reducing field level operating costs."

Co-Founder, Robert Rubey, assumed the additional role of Chief Commercial Officer as part of the expansion. As CCO, Mr. Rubey is responsible for strategic marketing, sales, solution development and customer service to drive growth and market share.

Walker continued: "Robert has been instrumental in growing Goodnight Midstream operations in North Dakota, which now handle more than 100,000 barrels of produced water per day through our network of 150 miles of gathering lines connected to 18 company operated saltwater disposal wells. His deep knowledge of water management solutions, vision and focus on customer needs makes Robert the ideal person to be the company's primary interface with new and existing customers."

In addition, Goodnight Midstream recently added Ralph Tijerina as Manager of Health, Safety, and Environmental and Lana Dial as Director of Human Resources. Mr. Tijerina most recently served in a similar role with Sandridge Energy, while Ms. Dial previously worked as Human Resources Manager at Regency Energy Partners and Human Resources Director at Balfour Beatty Construction.

## **About Goodnight Midstream, LLC.**

Goodnight Midstream provides trusted professional fluids management services to its customer base. The Company owns and operates an extensive network of water gathering pipelines and salt water disposal wells focused on gathering and disposing of produced saltwater for oil and gas producers. Goodnight's midstream approach minimizes environmental impact and improves health and safety while lowering lease operating expense and improving reliability for its customers. Goodnight is supported by a team of highly experienced engineers and operating professionals. In addition to Goodnight's leading position in North Dakota, Goodnight has an emerging presence in Wyoming's Powder River Basin and the Permian Basin of Texas and New Mexico. For more information, please visit [www.gnmidstream.com](http://www.gnmidstream.com).

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